PHIL GRAHAM DIGITAL MARKETING AGENCY

Marketing Technology

INTERESTS

TECHNOLOGY

- Consumer Electronics
- Audio Equipment
- Digital Photography Cameras
- Mirror-less Cameras
- GPS devices
- Game consoles
- Mobile Phones
- Portable Media Players
- Projectors
- Smartphones
- Televisions
- Computer
- Computer Memory
- Computer Servers
- Computer Processors
- Desktop Computers
- Desktop Computers
- Hard Drives
- Network Storage
- Software
- Tablet Computers

FOOD & DRINK

- Alcoholic Beverages
- Beer
- Cocktail Beverage
- Wine
- Cooking
- Baking
- Barbecue
- Cuisine
- Chinese Cuisine
- French Cuisine
- German Cuisine
- Indian Cuisine
- Italian Cuisine
- Japanese Cuisine
- Korean Cuisine
- Mexican Cuisine
- Middle Eastern Cuisine
- Spanish Cuisine
- Thai Cuisine
- Vietnamese Cuisine
- Greasy Food
- Coffee
- Energy Drinks
- Fast Food
- Soft Drinks
- Tea
- Vegan Food
- BBQ
- Breakfast
- Desserts
- Fast Food
- Frozen Food
- Pizza Seafood
- Vegetarian
- Snacking
- Restaurant
- Coffeehouse
- Diners
- Fast Casual Restaurants
- Fast Food Restaurants

SPORTS & OUTDOORS

- Sports
- American Football
- Association Football (Soccer)
- Auto Racing
- Baseball
- Basketball
- College Football
- Golf
- Motorsports
- Skiing
- Snowboarding
- Swimming
- Tennis
- Triathlons
- Aquatic Sports
- Outdoor Recreation
- Boating
- Camping
- Fishing
- Hiking
- Horseback Riding
- Mountain Biking
- Surfing

FITNESS & WELLNESS

- Bodybuilding
- Dieting
- Fitness
- Meditation
- Nutrition
- Physical Exercise
- Physical Fitness
- Running
- Weight Training
- Yoga
- Zumba

SHOPPING & FASHION

- Beauty
- Beauty Salons
- Cosmetics
- Fragrances
- Hair Products
- Spas
- Tattoos
- Children's Clothing
- Men's Clothing
- Shoes
- Women's Clothing
- Apparel
- Fashion Accessories
- Footwear
- Handbags
- Jewelry
- Sunglasses
- Shopping
- Boutiques
- Coupons
- Discount Stores
- Online Shopping
- Shopping Malls

BUSINESS & INDUSTRY

- Advertising
- Agriculture
- Architecture
- Aviation
- Banking
- Investments Banking Management
- Business Services
- Chemical Industry
- Business
- Construction
- Design Design
- Graphic Design
- Interior Design
- Social Media Marketing
- Outdoor Advertising
- SEO
- Social Media
- Engineering
- Environmental Issues
- Industrial Design
- Law
- Military
- Politics
- Publishing
- Real Estate
- Recycling
- Veterans
- Volunteering
- Career Services
- Do It Yourself (DIY)
- Education
- Funeral Services
- Gardening
- Home Appliances
- Home Improvement
- Pets
- Religion
- Weddings
- Air Travel
- Business
- Car Rentals

HOBBIES & ACTIVITIES

- Arts & Music
- Crafts
- Dolls & Collectibles
- Drawing & Painting
- Photography
- Sculpture
- Singing
- Stand-Up Comedy
- Writing
- Board Games
- Chess
- Cigars
- Collectible Coins
- Computer & Video Games
- Contests & Freebies
- Gambling
- Magic & Illusion
- Online Games
- Role-Playing Games
- Table Games
- Video Games
- Entertainment Industry
- Movies
- Action Movies
- Adult Movies
- Animated Movies
- Art House Movies
- Classic Movies
- Comedy Movies
- Documentary Movies
- Drama Movies
- Horror Movies
- Musical Theater
- Science Fiction Movies
- Thriller Movies
- Western Movies
- Music
- Alternative Music
- Blues Music
- Classical Music
- Country Music
- Dance Music
- Electronic

ENTERTAINMENT

- Games
- Action Games
- Board Games
- Card Games
- Card Games
- Casino Games
- First-person Shooter Games
- Puzzle Games
- Racing Games
- Role-Playing Games
- Shooter Games
- Simulation Games
- Sports Games
- Strategy Games
- Word Games
- Live Events
- Life Events
- Ballet
- Broadway & Musicals
- Classical Music
- Concerts
- Country Music
- Dance & Electronic Music
- Gospel
- Heavy Metal Music
- Hip-Hop Music
- Jazz Music
- Music Videos
- Pop Music
- Rhythm & Blues Music
- Rock Music
- Soul Music
- Reading
- Comics
- Fiction Books
- Literature
- Magazines
- Manga
- Mystery Fiction
- Nonfiction Books
- Romance Books

FAMILY & RELATIONSHIPS

- Family
- Fatherhood
- Motherhood
- Friendship
- Dating
- Marriage
- Parenting
- Parenting & Education

DEMOGRAPHICS

LOCATION

- Physical Location
- Region
- Country
- City
- Postal Code
- Address
- Service Area
- Postal Code
- Airport
- Relative to Location
- Everyone in this location
- People who live in this location
- People recently in this location
- People traveling in this location

ETHNIC AFFINITY

- African American
- Asian American
- Hispanic (US-All)
- Hispanic (US-Bilingual)

GENERATION

- Baby Boomers
- Generation X
- Generation Y

LANGUAGES

- Arabic
- Chinese
- Dutch
- Danish
- English
- French
- German
- Greek
- Polish
- Hebrew
- Hindi
- Italian
- Japanese
- Korean
- Norwegian
- Portuguese
- Russian
- Spanish
- Swedish
- Thai
- Turkish
- Vietnamese

EDUCATION

- Attended College
- In High School
- Some High School
- High School Grad
- Professional Degree
- In College
- Associate's Degree
- Field of Study
- Undergrad Years
- Assistant's Degree
- College Grad
- Master's Degree
- Doctorate Degree
- Unspecified
- Schools

PARENTS

- Parents
- New Parents
- Parents with Preschoolers
- Parents with Preschool Children
- Parents with Early School Kids
- Parents with Teenagers
- Parents with Preteens
- Parents with Adult Children
- Parents (All)

LIFE EVENTS

- Anniversary within 30 days
- Away from Family
- Recently Engaged (3 months, 6 months, 1 year)
- Newlywed (3 months, 6 months, 1 year)
- Recently Moved
- Upcoming Birthday

INCOME

- Net Income [$30,000 - $500,000+]
- Net Worth [$1 - $1,000,000+]
- Liquid Assets [$3,000,000+]

WORK

- Office Type
- Work From Home
- Small Office
- Industries
- Administrative
- Architecture & Engineering
- Arts, Entertainment, Sports & Media
- Business & Financial Operations
- Cleaning & Maintenance
- Community & Social Services
- Computer & Mathematics
- Construction & Extraction
- Education & Library
- Farming, Fishing & Forestry
- Food Preparation & Services
- Government Employees
- Healthcare & Medical
- Employers
- Job Title
- Job Title & Level
- Healthcare & Repair
- Legal
- Life, Physical & Social Science
- Management
- Military
- Nurses
- Personal Care
- Production
- Protective Service
- Retail
- Sales
- Temporary & Seasonal
- Transportation & Moving
- Veterans

FRIENDS OF

- Friends of Newly Engaged
- Friends of Newlywed
- Friends of Recently Moved
- Friends of Upcoming Birthday

AGE

- Select between age 13 and 65+

GENDER

- All
- Men
- Women

RELATIONSHIP

- Interested in
- Men
- Women
- Relationship Status
- Single
- In a Relationship
- Married
- Engaged
- Civil Union
- Complicated
- Men & Women
- Unspecified
- Close Relationship
- Distant Relationship
- Partnership
- Separated
- Divorced
- Widowed
- Unspecified

POLITICS (U.S.)

- US Politics (Very Conservative)
- US Politics (Conservative)
- US Politics (Moderate)
- US Politics (Liberal)
- US Politics (Very Liberal)
- Self-reporting
- Likely to engage in politics (Conservative)
- Likely to engage in politics (Liberal)
- Donate to conservative causes political causes
- Donate to liberal political causes

HOME

- Homeownership
- Home Owners
- Homeowners
- Renters
- Household Composition
- Family Composition
- Married Couples
- Married Couples Households
- Grandparents
- New parents
- Veterans in home
- Veterans Household
- Young & No Young adults in home
- Home Type
- Home Ownership
- Condos
- Home Value [$50K-$2M+]
- Multifamily Size
- Property Square Feet [<500 - 5000]
- SQ Footage[1,000-3,499+ Sq Ft.]
- Year Home Built [1960-2011+]

BEHAVIORS

PURCHASE BEHAVIOR

- Business Purchase
- Business Marketing
- Maintenance, Home & Operations
- Business Travel
- Fortune 1000 Influencers
- Green Living
- Healthy & Fit
- Outdoor Enthusiasts
- Pet Owners
- Cat Owners
- Dog Owners
- Sportsmen
- Sports Aficionados
- Clothing
- Men's
- Women's
- Seasonal
- Shoe Buyers
- Alcoholic Beverages
- Bakery
- Beverages
- Cereal
- Children's Food
- Condiments & Dressing
- Cooking Supplies
- Dairy & Eggs
- Fresh & Healthy
- Frozen Food
- Meat & Seafood Type
- Natural & Organic
- Home Cooking & Grilling
- Meat & Seafood
- Soup
- Spices & Seasonings
- Vegetarian
- Health & Beauty
- Allergy Relief
- Antiperspirants & Deodorants
- Beauty Products & Accessories
- Hair Care
- Health & Wellness Buyers
- Men's Grooming
- Oral Care
- Over-the-counter Medication
- Pain Relief
- Skin Care
- Sun Care
- Vitamins & Supplements
- Home & Garden
- Entertaining
- Home Improvement
- Home Renovation
- Organization
- Tools
- Household Products
- Baby Care Products
- Baby Care Baby Toys
- Children's Products
- Pet Food Products
- Cat Food & Products
- Dog Food & Products
- Pet Care Products
- Pet Products
- Purchase Habits
- Above Average Purchasers
- Office Buyers
- Online Buyers
- Online Purchase Value
- Appliances & Electronics
- Arts & Crafts
- Baby Products
- Business Equipment
- Books
- Children's Apparel
- Collectibles
- Consumer Electronics Buyers
- Cosmetics
- Electronics
- Entertainment
- High-end Home Decor
- Home Furnishings
- Home Office
- Low-end Home Decor
- Men's Apparel
- Music & Videos
- Restaurant
- Shoe Buyers
- Small & Home Office Products
- Software
- Specialty Foods & Gifts
- Sports & Outdoors
- Tools & Electronics
- Toys & Games
- Travel Supplies
- Travel Type & Services
- Women's Apparel
- Sports & Outdoors
- Cycling
- Fishing
- Golf Fans
- Golf & Tennis
- Hiking & Camping
- Hunting
- Running
- Team Sports
- Gyms & Fitness Clubs
- High-end Retail
- Low-end Department Store
- Luxury Store
- Mass Merchandisers
- Online Purchase Value
- Higher Education
- Mortgage Online
- Prepaid Debit Cards
- Technology
- Satellite TV
- Kindle eReader
- Use an eReader

MOBILE DEVICE USERS

- All Mobile Devices on Brands [20+ Manufacturers]
- All Mobile Devices by OS
- All Mobile Devices
- All Mobile Devices
- All iOS Devices
- Owners
- Smartphone Owners
- Windows Phone
- Android Phone
- Network Connection
- 2G, 3G & 4G
- Wifi Connection
- News Smartphone & Tablets

DIGITAL ACTIVITIES

- Operating System Used
- Canvas Gaming
- Spend on Digital Goods Per Week
- Played Flash/Unity Last 14 days
- Console Gamers
- Digital Gamers
- FB Payments (All, Higher than Average, Recent)
- FB Page Admins
- Internet Browser Used (Chrome, Firefox, IE, Opera, Safari)
- Operating System Used
- Windows 7, 8, Vista, XP
- Mac OS X
- Photo Uploaders
- Primary Email Domain (AOL, Apple, Gmail, Hotmail, Yahoo, Other)
- Small Business Owners
- Technology Adopters (Early & Late)

MORE CATEGORIES

- Facebook Categories
- Affinity & High Value Goods (Index)
- Fast Food
- Net Cost/Facebook Categories
- Affinity for High Value Goods (Index)
- Fast Food
- Nail Care

SEASONAL & EVENTS

- Baseball
- College Football
- Cricket
- NFL Football
- Professional Football
- Rugby

TRAVEL

- All Frequent Travelers
- Business Travelers (US & International)
- Casino Cruisers
- Commuters
- Cruises
- Currently Traveling
- Family Vacations
- Frequent International Travelers
- Frequent Travelers
- Leisure Travelers
- Luxury Travelers
- Personal Travelers (US & International)
- Returned from Trip (1 Week, 2 Weeks Ago)
- Timeshare Owners
- Travel Intent (Next 30 Days, 6 Months)
- Travel Type (2 Weeks, 6 Months)
- Business Travelers (US & International)
- Casino Vacations
- Commuters
- Cruises
- Currently Traveling
- Family Vacations
- Frequent International Travelers
- Frequent Travelers
- Leisure Travelers
- Personal Travelers (US & International)
- Returned from Trip (1 Week, 2 Weeks Ago)
- Timeshare Owners
- Travel Intent (Next 30 Days, 6 Months)

CHARITABLE DONATIONS

- All Charitable Donations
- Animal Welfare
- Arts & Culture
- Cancer Causes
- Children's Causes
- Environment
- Environmental & Wildlife
- Health
- Political
- Religious
- Veterans

RESIDENTIAL PROFILES

- Length of Residence [<1-5+ years]
- Median Home Value
- New Movers
- Recent Home Buyer
- Recent Mortgage Borrower

FINANCIAL

- Financial
- Credit Union Member
- National Bank Customers
- Regional Bank Customers
- Investments
- Active Stock Investors
- Highly Likely Investors
- Cards
- High End Department Store Cards
- Premium Cards
- Primary Credit Cards
- Travel & Entertainment Cards
- Independent Investors
- Likely Investors
- Real Estate Investments
- Real Estate Investments
- Semi-Independent Investors
- Spending Methods
- $ 0-Lines of Credit
- Active Credit Card User
- Bank Card User
- Bank Cards
- Debit Card
- Gas, Department & Retail Store

BUSINESS-TO-BUSINESS

- Company Size [under 10-5,000+ Employees]
- Agriculture
- Agriculture
- Business Services
- Construction
- Consumer Services
- Cultural & Recreation
- Education
- Finance
- Government
- Healthcare
- Hospitality & Travel
- Insurance
- Legal
- Logistic & Transportation
- Manufacturing
- Wholesale & Trade
- Real Estate
- Restaurant
- Retail
- Telecommunications
- Wholesale Trade
- Seniority
- Director-C-Suite
- Mid-Management

JOB ROLE

- Corporate Executives
- Financial Professionals
- Farmers

CUSTOM AUDIENCES

WEBSITE TRAFFIC

- Create a list of people who visit your website or view specific web pages (Max: 180 Days)
- People who visit your website
- People who visit specific web pages
- People who visit specific web pages but not others
- People who have visited in a certain amount of time
- Based on time spent on your website
- Custom Combination

CUSTOMER FILE

- Use a customer file to match your customers with people on Facebook and create an audience from the matches.
- Emails
- Phone
- Mobile Advertiser ID
- First Name
- Last Name Zip Code
- City
- State/Province
- Country
- Date of Birth
- Year of Birth
- Gender
- Age
- Facebook App User ID
- Facebook Page User ID

LOOKALIKE AUDIENCE

- Find new people on Facebook who are similar to your most valuable customers.
- Audience Source
- Audience Size [1-10% of Country]
- Country

ENGAGEMENT ON FACEBOOK

- Create a list of people who have engaged with your content on Facebook.
- Video Views
- People who viewed 3 or 10 sec
- People who viewed 25%, 50%, 75%, 95%
- Lead Ads (Max: 90 Days)
- Anyone who opened form
- People who opened but didn't submit form
- People who submitted form
- Canvas (Max: 365 Days)
- People who opened this Canvas
- People who clicked any links in this Canvas
- Link Sharing (Max: 90 Days)

APP ACTIVITY

- Create a list of people who have taken a specific action
- In your app or game
- Action Taken
- Action Not Taken

CONNECTIONS

FAN PAGE

- People who like your page
- People who like your page and their friends
- Exclude people who like your page
- Advanced combinations including Apps & Events

APP

- People who used your app
- Friends of people who used your app
- Exclude people who used your app
- Advanced combinations including Fan Pages & Events

EVENT

- People who are going to your event
- Friends of people who are going to your event
- Exclude people who are going to your event
- Advanced combinations including Fan Pages & Apps

PHILGRAHAMDIGITAL.COM
FB&DSMASTERY.COM